# **Gabriela Ferman Carral**

## Web Developer / Digital Solution Architect

Building accessible, user-centric digital solutions that exceed expectations.

#### **Contact**

Email: <u>iamgaby7521@gmail.com</u>
WhatsApp: <u>+52 664 1992924</u>
Website: <u>small-devs.xyz</u>
<u>LinkedIn | GitHub | Figma</u>

# Competencies & Strengths

- Developer: Accessibility standards, code optimization, responsive design.
- Professional: Collaborative problem-solving, strategic digital consulting.
- Approach: User-centric design, innovative technology integration.

## **Technical Skills**

- Programming & Tools: HTML, CSS, SCSS, PHP, JavaScript, Node.js, React, Typescript.
- Frameworks: Bootstrap, Tailwind, Tachyons.
- Design & CMS: Figma, Adobe Creative Suite, WordPress, Webflow, Wix.
- **E-commerce:** WooCommerce, Shopify and custom solutions.
- Analytics: Google Analytics, keyword research, SEO tools.

### **About Me**

With over 15 years of experience, I specialize in crafting innovative and user-centric digital solutions. I believe that collaboration and diversity are key to transforming good solutions into excellent ones.

## **Professional Experience**

#### Post Media Marketing — Web Developer

2023-2024 — United States and Mexico

- → Boosted website performance scores to 80-99.
- → Applied SEO strategies and handled email campaigns.
- → Introduced advanced hosting and security solutions.

#### **Web Developer Freelance**

2015-2023 — United States and Mexico

- → Delivered end-to-end web and design services.
- → Applied SEO strategies for multiple industries.

#### Variable Agency — Partner

2017-2020 — United States and Mexico

- → Led cross-functional web projects, delivering innovative digital solutions.
- → Managed end-to-end project development.
- → Collaborated with creative teams to execute complex initiatives.

#### **Grupo Basica** — Web Services

2017-2020 — Mexico

- → Achieved 92-94 performance scores on company's websites.
- → Reduced initial bounce rates to 30%.
- → Increased selected target audience within 3 months using organic strategies.

 Hosting & Optimization:
 cPanel, Cloudflare, hosting services.

#### **Human Skills**

- Patience.
- Ability to interpret client needs.
- Creative problem-solving.
- Adaptable to diverse project requirements.

## **Management Tools**

- Slack
- Rock
- Click Up
- Trello
- Basecamp
- Asana

## Languages

Spanish: Native

 English: Professional proficiency

#### **AgroSíntesis** — Web Services

2015-2018 — Mexico

- → Developed, and managed websites, resulting in improved performance scores.
- → Handled email campaigns.
- → Fixed spam and safety issues without compromising search rankings.

### Eye Candy Mercadotecnia — Sr. Web Developer

2008–2015 — United States and Mexico

- → Led web development projects across multiple industries.
- → Managed and mentored interns, overseeing their contributions to web projects and fostering their skills.

## **Key Backend Projects**

**Tour Guide Schedule App:** Developed API and tools for admin, integrating third-party booking services with JavaScript, Node.js and JSON.

**HR System for Internal Communication:** Created a PHP/MySQL-based platform.

**Bakery eCommerce Solution:** WooCommerce integrated solution with ACF Pro and REST API, allowing to generate daily production orders for a bakery.

**Subscriber Database:** Developed a platform to manage subscriptions and print labels for shipping.

## **Recent Websites**

**NOX - Paquetería y Mensajería:** WordPress design and development with API integrations for package tracking and pricing. <a href="nox.com.mx">nox.com.mx</a>

**San Diego Painting Works**: Custom WordPress website to improve lead conversion rates. <a href="mailto:sandiegopaintingworks.com">sandiegopaintingworks.com</a>

**Post Media**: Tailored design, development, and copywriting for an agency website. <a href="mailto:postmediamarketing.com">postmediamarketing.com</a>

**FRASA**: Multilingual design and development, with content translation for a real estate developer website.

www.frasa.com.mx